Ferronordic

Second quarter 2026
August 12, 2026

FERRONORDIC

Q2 2026: Increased earnings in all markets

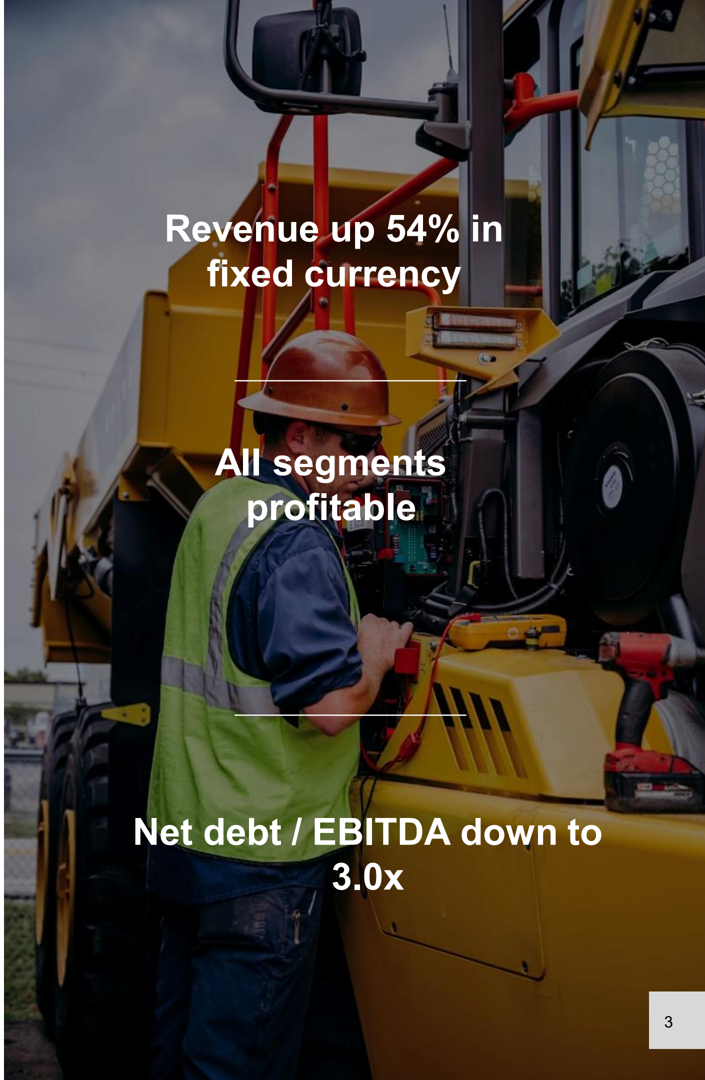
- Revenue increased 43% to SEK 1,558m (1,088), up 54% in fixed currency, with growth in all segments
- Gross margin of 15.8% (16.3) on higher equipment share of revenue; up in the US
- Operating profit improved to SEK 68m (-5), with all three segments profitable
- EBITDA nearly doubled to SEK 180m (95)
- Net profit improved to SEK 45m (-51), supported by lower finance costs and FX gain
- Net debt/EBITDA improved to 3.0x (4.5x), with net debt down SEK 112m in the quarter

43%	SEK 68m	3.0x	SEK 3.08
Revenue increase	Operating result	Net debt / EBITDA	EPS

Q2 2026

Increased earnings in all markets

- Strong quarter with higher earnings in all markets
- Improvements of recent years increasingly visible in results
- Driven above all by high US sales, with June a record month
- Focus remains on existing operations and their untapped potential, while selective bolt-on acquisitions continue to be evaluated
- Revenue up 43% to SEK 1,558m (1,088), 54% in fixed currency
- Operating profit SEK 68m (-5), with SG&A down 2% despite higher revenue
- EBITDA nearly doubled to SEK 180m (95)
- Net profit SEK 45m (-51), supported by FX gain, but carried by the operating improvement
- Net debt/EBITDA improved to 3.0x, from 3.8x in Q1 and 4.5x a year earlier, with net debt down SEK 112m in the quarter



US
Strong demand and strong execution

- Strong demand from infrastructure activity and accelerating data center construction across our territory
- Sales up 53% in USD, with equipment up 89%, aftermarket up 22% and rental up 15%
- Equipment growth driven by articulated haulers and an exceptionally strong June
- Gross margin up to 18.2% (17.3) despite higher equipment share of sales
- Operating profit more than doubled to SEK 74m (26)
- EBITDA up 74% in USD
- Aftermarket growth constrained by technician capacity, not demand
- Sales vary from quarter to quarter, but the underlying drivers – installed base, aftermarket penetration, rental fleet – continue to build
- Platform development continued with a Volvo Penta service agreement, extended Sandvik cooperation, and improved sales management

Germany

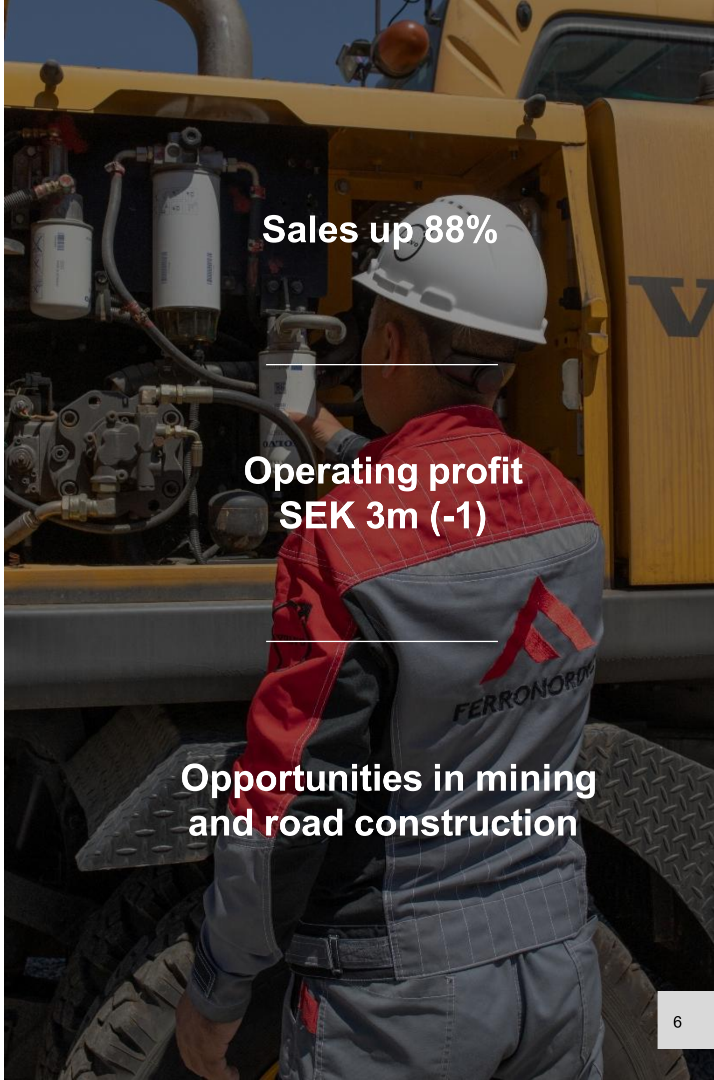
Strong deliveries and higher aftermarket sales

- Continued signs of recovery, with registrations in our territory up 7%
- Truck deliveries up 52% in EUR, with 267 units delivered vs 100 in Q1
- Each truck delivered expands the population that drives aftermarket demand
- Aftermarket sales up 9% in EUR on improved productivity and pricing, with June the strongest month of the year
- Gross margin of 10.9% (13.7) on the higher truck share, but gross profit up 17% to SEK 59m (50)
- SG&A down 14%, reflecting 2025 cost program
- Operating profit of SEK 8m (-13)
- Workshops have more to give – technician capacity remains main constraint
- Expanding the network with new workshop in central Hesse from January 2027, growing profitable aftermarket business

Kazakhstan

Higher sales and earnings in soft market

- Sales up 88% to SEK 49m (26), driven by higher equipment sales
- Market remained weak, partly due to delays in government payments on infrastructure projects
- Gross margin flat at 23.8% (24.0)
- Operating profit of SEK 3m (-1)
- Continued opportunities in mining and road construction



Q2 2026
Income statement

SEKm	Q2 2025				Q2 2026				% change
	US	*Germany*	*Kazakhstan*	*Group*	*US*	*Germany*	*Kazakhstan*	*Group*	*Group*
(USD/SEK, EUR/SEK, SEK/KZT)	*10.17*	*11.09*	*50.40*		*9.25*	*10.79*	*52.61*		
New units sold	59	155	6	220	85	267	9	361	64%
Revenue	**695**	**366**	**26**	**1,088**	**969**	**540**	**49**	**1,558**	**43%**
Gross profit	**121**	**50**	**6**	**177**	**176**	**59**	**12**	**246**	**39%**
% Margin	*17.3%*	*13.7%*	*24.0%*	*16.3%*	*18.2%*	*10.9%*	*23.8%*	*15.8%*	*-0.4pp*
Operating profit[1]	**26**	**-13**	**-1**	**-5**	**74**	**8**	**3**	**68**	**1,537%**
% Margin	*3.8%*	*-3.5%*	*-3.6%*	*-0.4%*	*7.6%*	*1.4%*	*6.9%*	*4.3%*	*4.8pp*
Net profit for the period				**-51**				**45**	**188%**
EPS				-3.51				3.08	188%
EBITDA[1]	104	9	0	95	164	29	4	180	90%

[1] *Group operating profit includes Group costs not allocated to the reporting segments*

- Revenue up 43% to SEK 1,558m
  - US 62%, Germany 35%, Kazakhstan 3%
  - Equipment and trucks 62%, aftermarket 31%, rental 7%
- Gross margin of 15.8% (16.3) on a higher truck share in Germany; US margin improved
- SG&A down 2% to SEK 177m
- SG&A as % of revenue down to 11.4% (16.6)
- Operating profit up to SEK 68m (-5), a margin of 4.3% (-0.4)
- Net profit improved to SEK 45m, supported by lower finance costs and FX gain

FERRONORDIC

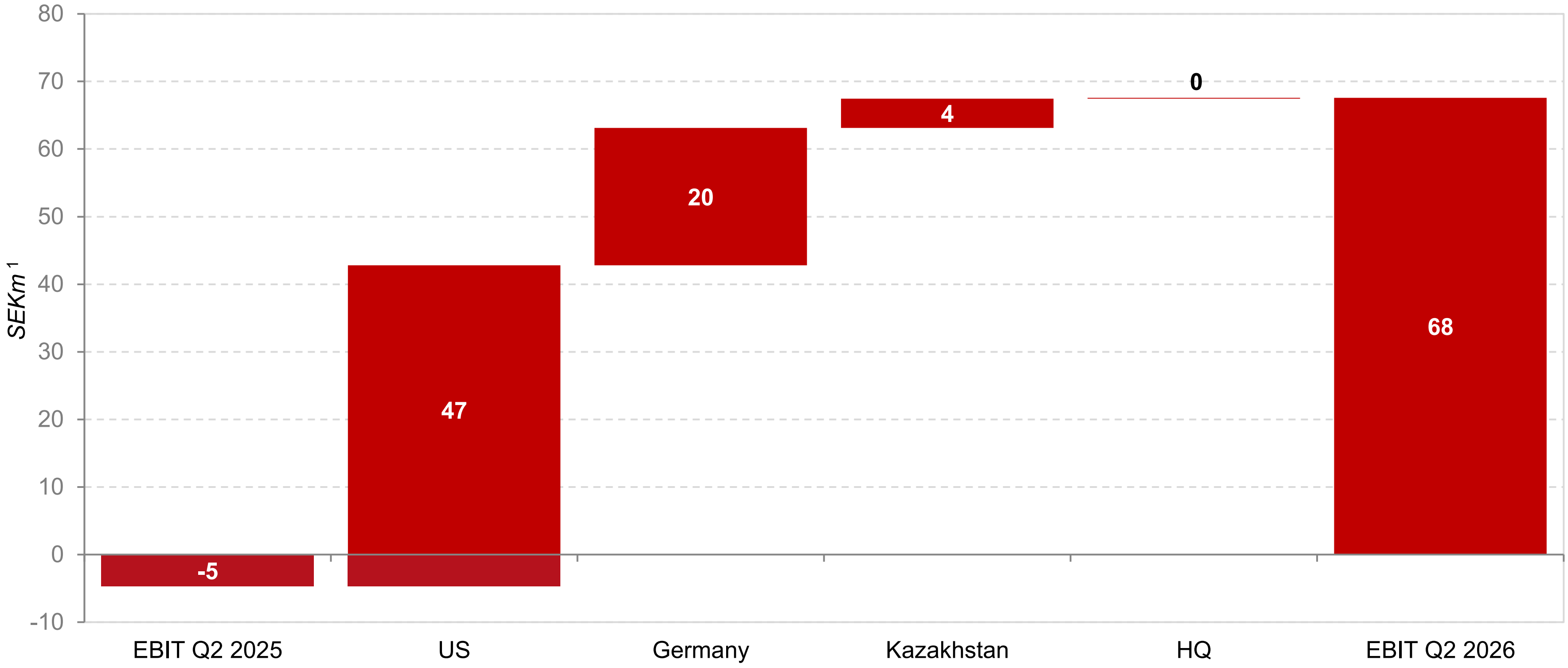
Q2 2026

Balance sheet

SEKm	Q2 2025	Q1 2026	US Q2 2026	Q2 2026
USD/SEK *EUR/SEK* *SEK/KZT*	*9.51* *11.15* *54.94*	*9.52* *10.94* *50.73*	*9.74*	*9.74* *11.09* *49.98*
Property, plant and equipment	2,254	2,336	1,837	2,461
Cash and cash equivalents	185	117	10	164
Debt	1,811	1,969	1,953	1,911
Finance Leases	53	105	21	98
Net debt / (cash)	**1,679**	**1,957**	**1,964**	**1,845**
Net debt/EBITDA, LTM	*4.5*	*3.8*	*3.5*	*3.0*
Working capital	625	849	450	679
% of Revenue	*12%*	*19%*	*12%*	*14%*
Shareholders equity	1,302	1,352	214	1,409
Total Assets	**4,183**	**4,522**	**3,127**	**4,605**
Equity / Assets	*31%*	*30%*	*7%*	*31%*

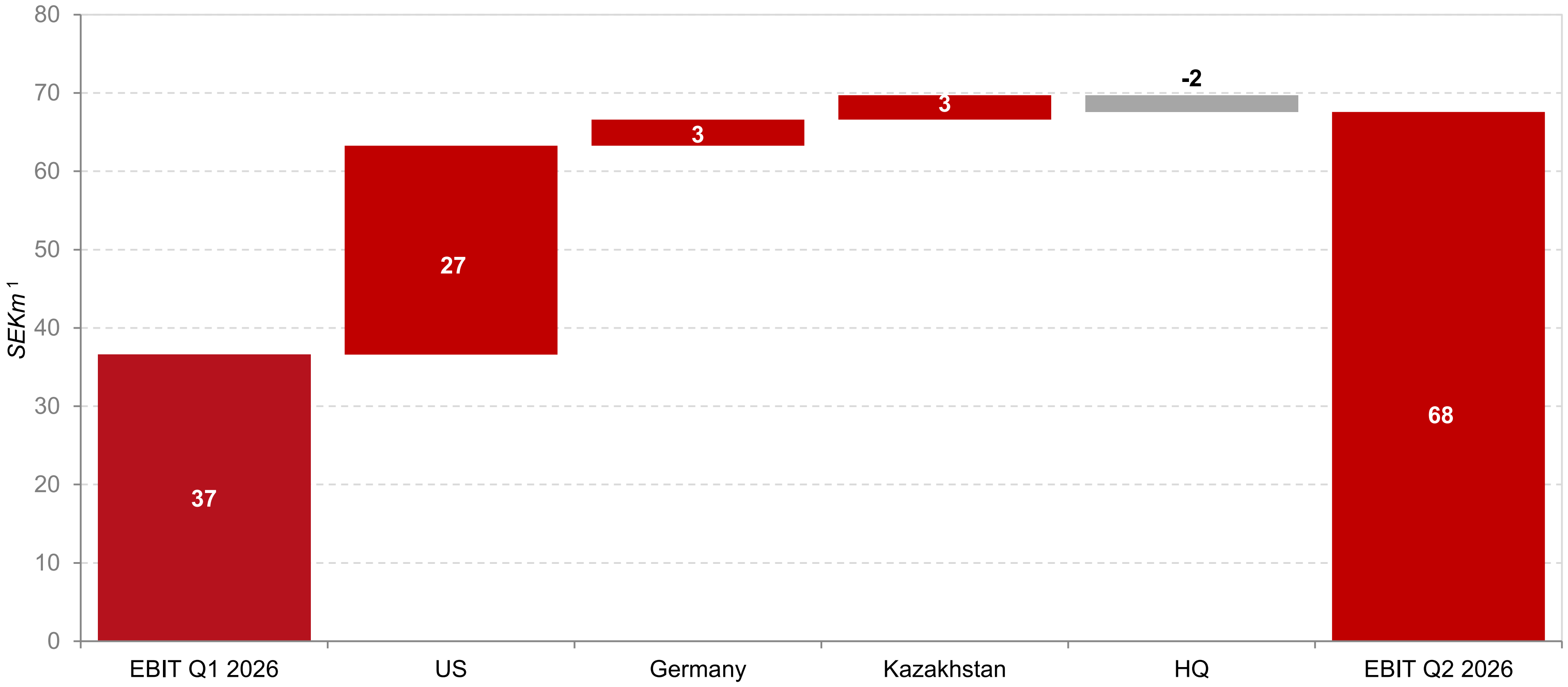
- PP&E increased Y-o-Y, mainly on an expanded US rental fleet, but also currency effects
- US working capital down from 19% to 14% of LTM revenue Q-o-Q on inventory sell-down and transfers to the rental fleet
- German working capital down from 13% to 10% of LTM revenue, partly on truck deliveries moved from Q1 to Q2
- Kazakh working capital up in SEK on higher inventory and receivables, but down from 74% to 71% as a percentage of LTM revenue
- Net debt down SEK 113m Q-o-Q to SEK 1,845m as seasonal inventory was sold and working capital decreased and also due to FX effects
- Equity/assets increased Q-o-Q to 31%

Group EBIT Y-o-Y



[1] Totals may not always reconcile as figures in the chart are rounded to SEK m.

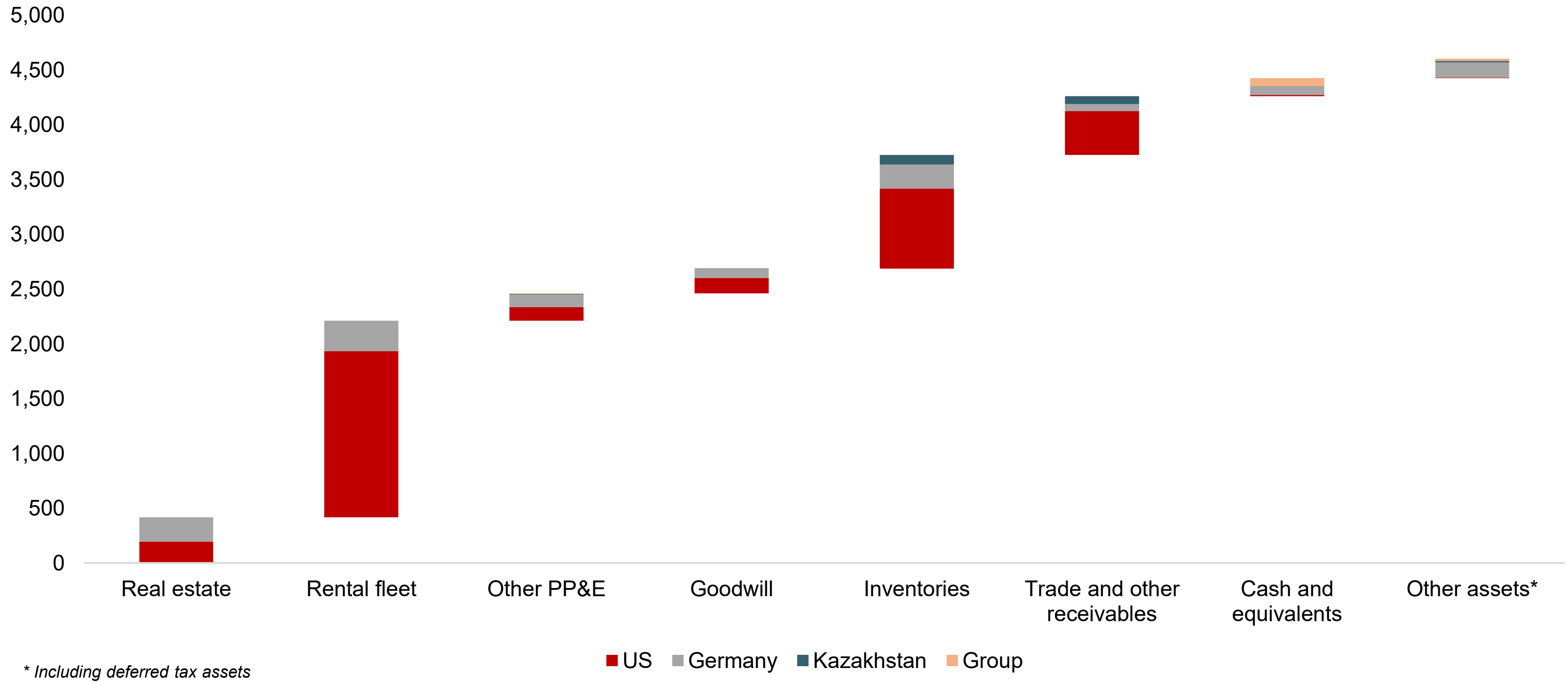
Group EBIT Q-o-Q



[1] Totals may not always reconcile as figures in the chart are rounded to SEK m.

Group assets by segment

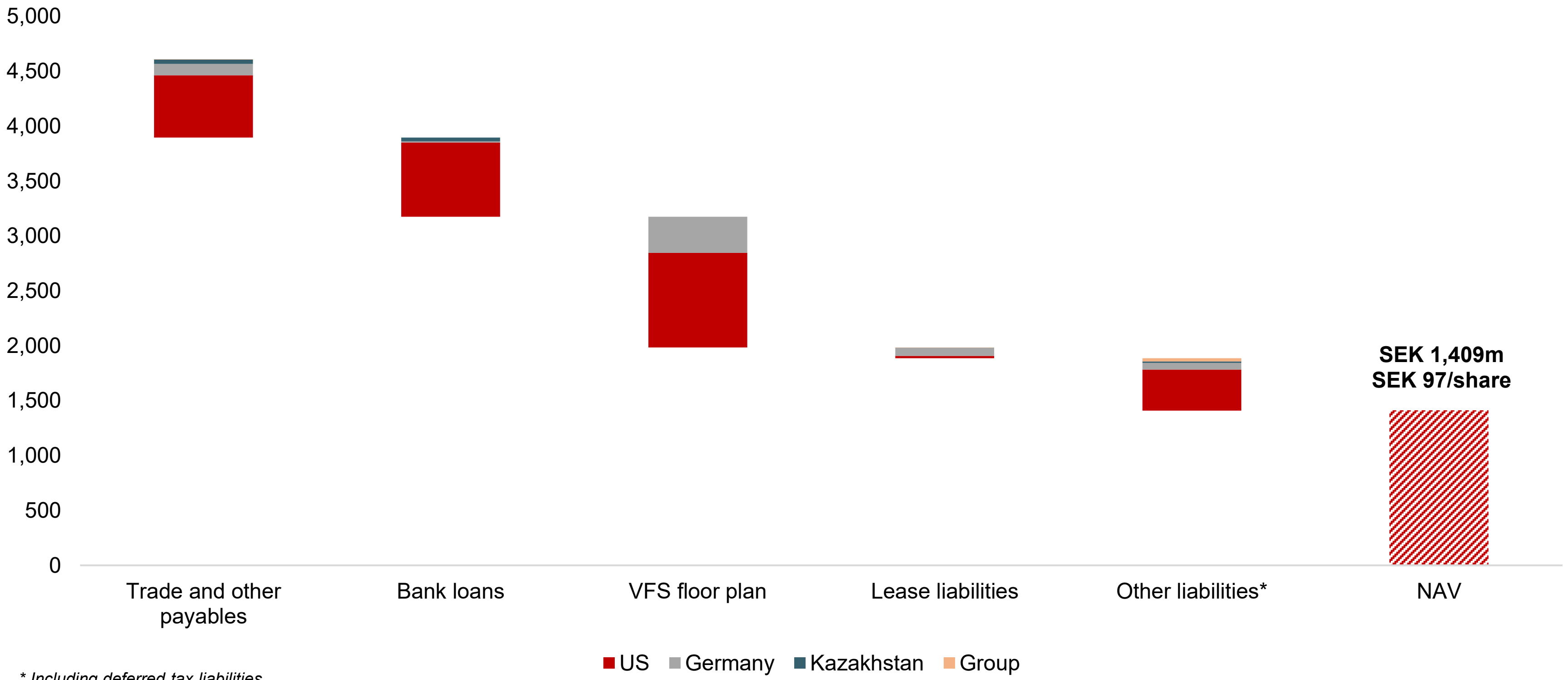
Split by main items and segment as at 30.06.2026



** Including deferred tax assets*

Group liabilities by segment

Split by main items and segment as at 30.06.2026



** Including deferred tax liabilities*

FERRONORDIC

Financial objectives and dividend policy

KPI	Objective	LTM Q2 2026
Revenue	Double 2024 revenue in current markets over 5 years[1]	**1.02x**
Operating margin	>6%	**3.4%**
Net debt / EBITDA	<3x *(over a business cycle)*	**3.0x**
Dividend policy	At least 50% of net profit shall be distributed if net debt after dividend is below 1.0x EBITDA, and at least 25% if it exceeds 1.0x EBITDA. When proposing dividends, the Board considers several factors, including legal requirements, the articles of association, the Group's financial position, expansion opportunities and other investment needs.	

1) *2024 revenue amounted to SEK 4.9b. Current markets are defined as Ferronordic's existing sales areas in the US, Germany and Kazakhstan, including expansion into additional brands and products and expansion into adjacent geographies (for example, the expansion to Iowa in 2026).*

Outlook

We remain optimistic about our US operations and the market environment ahead. Infrastructure spending remains at a high level, and the scale of AI-related data center investments across our territory continues to grow, supporting construction activity and equipment demand for years to come. Customer order books remain solid, and machine utilization is high. Quarterly volumes will vary, and Q2 sets a high mark, but the underlying drivers of our business – a larger installed base, an expanding rental fleet, and rising aftermarket penetration – continue to build.

In Germany, we expect the gradual recovery to continue as fleet renewal needs accumulate. With a lower cost base, a stronger aftermarket, and an organization able to handle larger volumes, we are well positioned for improved operational leverage as the market normalizes.

In Kazakhstan, we expect activity to improve as government spending resumes. We continue to see good opportunities in mining and road construction.

Thank you